

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 01 held on Monday, 5<sup>th</sup> May, 2025

**CTC LEAF:** 17,964 packages of tea on offer met with a fairly strong demand.

**BROKENS/FANNINGS:** Well made good liquoring varieties were a strong feature of the sale and witnessed good competition and these could be quoted between Tk.270/- and Tk.300/-. Below best varieties were also a good market and witnessed some competition with prices ranging between Tk.245/- and Tk.265/-. The remainder met with a fair demand and these realised prices between Tk.215/- and Tk.230/-. BLF teas sold well and realised between Tk.160/- and Tk.209/-.

**DUST :** 3,101 packages of tea on offer met with good demand. Good liquoring Ds and CDs were very strongly competed for and mostly sold above valuations. PDs and RDs met with good demand and sold in line with quality with few withdrawals. BLF Dusts also sold well and prices

for these ranged between Tk.160/-and Tk.245/-. Loose tea buyers lent good support whilst Blenders were selective in their purchase.

**COMMENTS:** This was the first sale of the New Season 2025-2026 which met with a strong demand. Blenders lent fairly strong support along with Loose tea buyers who participated for all best varieties.

There was a fair weight of reprinted teas on offer from Season 2024-2025 which met with a restricted demand with heavy withdrawals.

CDs were a strong feature of the sale.

Our Catalogue: (Sale 1) Avg : Tk 239.95, Sold 70.87% .

### Quotations – This Week – (In Taka)

Brokens	This Week	Fannings	This week	Dust	This week
Best	275-315	Best	270-300	PD	251-271
Good	245-265	Good	240-260	RD	210-306
Medium	225-235	Medium	220-230	D	240-306
Plain	200-210	Plain	195-205	CD	265-338
BLF	160-209	BLF	160-208 nom	BLF	160-243

Exchange Rates 5<sup>th</sup> May, 2025 Sterling Pound 160.2414 Dollar: Tk. 121.0000

### Top Prices – This Week

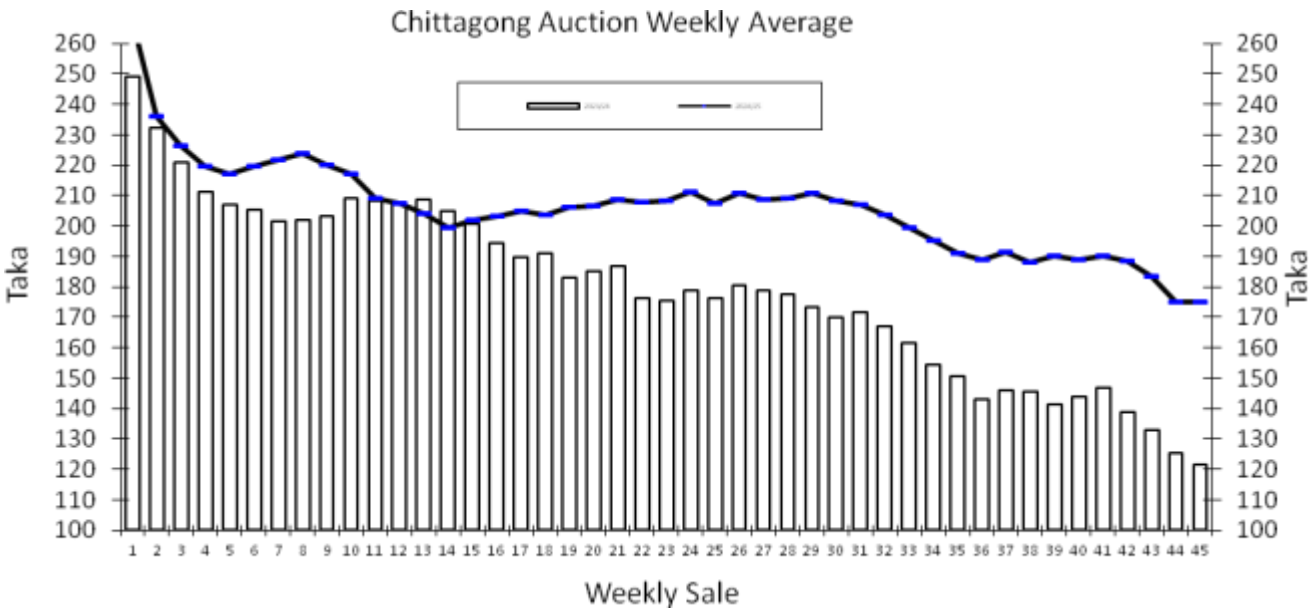
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Ruthna	BOP(S)	10	391/-	GT
Fannings	Lallakhal	OF	10	303/-	AKT
Clonal Brokens	*Madhupur	GBOP(BT1)	15	500/-	GT
Clonal Fannings	Ruthna	GOF	10	397/-	GL
RD (incl.Clone)	Ruthna	RD	10	314/-	AKT
D (incl.Clone)	Khan	D	10	307/-	Shawon
CD (incl.Clone)	*Balisera	CD	10	338/-	AKT

\* Above price(s) realised in our catalogue

### Offerings

This Sale (Sale 1)					Next Sale (Sale 2)			
Season 2025-26			Season 2024-25		Season 2025-26		Season 2024-25	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	17,964	896,403.6	23,685	1,181,881.5	22,239	1,109,726.1	16,998	848,200.2
Dust	3,101	154,739.9	4,840	241,516.0	2,796	139,520.4	4,376	218,362.4
Total	21,065	1,051,143.5	28,525	1,423,397.5	25,035	1,249,246.5	21,374	1,066,562.6

Chittagong Auction Average - Sale 49  
(Season 2024/25): Tk 181.38 & (Season 2023/24): Tk 77.68 & (Season 2022/23) : No Sale



Quantities of Teas Sold & Average Prices Realised												
For the Sale					Up-to-Date Sale							
Category	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25		(+/-) Season 2023/24			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	544,687.4	81.57	1,218,299.0	154.11	74,534,840.0	77.5%	167.75	66,340,059.3	79.45%	200.35	-8,194,780.7	32.60
CTC DUST	210,811.4	67.64	101,920.4	202.84	19,471,860.1	22.5%	191.69	17,102,013.7	20.28%	219.07	-2,369,846.4	27.38
Sub-Total	755,498.8	77.68	1,320,219.4	157.87	94,006,700.1	99.9%	172.70	83,442,073.0	99.73%	204.19	-10,564,627.1	31.49
Orthodox	0.0	0.00	0.0	0.00	499.0	0.0%	850.00	406.1	0.00%	1,088.50	-92.9	238.50
Total	755,498.8	77.68	1,320,219.4	157.87	94,007,199.1	99.9%	172.70	83,442,479.2	99.73%	204.19	-10,564,720.0	31.49
Green Tea	0.0	0.00	0.0	0.00	9,887.7	0.0%	749.37	14,637.1	0.00%	653.10	4,749.4	-96.27
Olong Tea	0.0	0.00	0.0	0.00	7.0	0.0%	1,250.00	0.0	0.00%	0.00	-7.0	-1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	20.0	0.0%	1,250.00	49.1	0.00%	1,228.71	29.1	-21.29
White Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	2.0	0.00%	2,703.00	2.0	2,703.00
Total	755,498.8	77.68	1,320,219.4	157.87	94,011,114.3	99.9%	172.73	83,457,167.4	99.74%	204.27	-10,553,947.0	31.54
Other (s)	0.0	0.00	405,256.9	257.97	218,348.8	0.1%	116.58	1,603,764.8	0.26%	189.18	1,385,416.0	72.60
G.Total	755,498.8	77.68	1,725,476.3	181.38	94,229,463.1	100.0%	172.60	85,060,932.5	100%	203.99	-9,168,530.7	31.39

Buyer Purchase Analysis												
For the Sale					Up-to-Date Sale							
Buyer	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25		(+/-) Season 2023/24			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	101,938.8	68.69	276,407.2	97.00	917,839.5	0.02%	75.89	340,461.2	0.27%	112.35	-577,378.3	36.46
Internal	653,560.0	79.09	1,449,069.1	197.48	93,311,623.6	99.98%	173.55	84,720,471.3	99.73%	204.36	-8,591,152.3	30.81
Grand Total	755,498.8	77.68	1,725,476.3	181.38	94,229,463.1	100%	172.60	85,060,932.5	100%	203.99	-9,168,530.7	31.39

Crop of Major Tea Producing & Exporting Countries									
For the Month					Up to Month				
Country	Month	2022	2023	2024	(+/-) 2023	2022	2023	2024	(+/-) 2023
Bangladesh	December	7.78	7.79	6.37	-1.4	93.83	102.95	93.04	-9.91
North India	December	48.0	66.27	11.09	-55.2	1110.4	1,157.0	1,057.98	-99.00
South India	December	14.4	18.12	18.30	0.2	230.1	236.68	226.8	-9.88
All India	December	65.8	84.39	29.39	-55.0	1340.5	1393.66	1284.78	-108.88
Sri Lanka	December	19.5	19.80	21.71	1.9	251.5	256.04	262.15	6.11
Kenya	December	52.5	55.30	54.33	-1.0	535.0	570.3	598.47	28.21

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

OTHER MARKETS

COONOOR SALE 18- 5<sup>th</sup> May, 2025

DEMAND: - Reduced Demand with an increase in offer of CTC leaf by approximately 0.6mkgs than last week. MARKET: - The total CTC leaf teas sold this week was 73.82 (1157807.87kgs) of the total offering of 1568499.32Kgs. BEST:- Modest volume of best liquoring teas were on offer with demand continuing to persist from the local and regional buyers with prices fluctuating irregularly closely following quality. Local and Regional packagers continued to be fairly active. GOOD:- All sorts in this category met with selective demand and buyers were very price sensitive in this segment. Prices ruled irregular and lower with fair amount of teas remaining unsold due to lesser demand. There were no fanning grade on offer in this segment. Regional packagers, upcountry buyers were choosy and more price sensitive. BETTER MEDIUM & MEDIUM:- Prices for all categories continued to witness a downward trend of Rs 3 to 5 or more compared to the previous week. The were no price disparity among all sorts of the lower end of the better medium and the top end of the medium category teas. There was a slight better demand on the fanning grade in terms of sale however, the prices dropped by Rs 2 to 3 compared to last week. One of the major blenders improved their off take but were price sensitive whilst the other was fairly active. Western India regional Packeteers were selective. Very select buying was seen from the upcountry and local buyers. Exporters continued to be fairly active especially on cleaner, blacker fanning. However, on the larger broken only a select few exporters operated. PLAINERS:- Reduced demand but with prices declining in the range of Rs 4 to 6 with larger percentage of teas remaining unsold in this segment. Very few exporters were operating on the larger and select medium broken at easier prices. Major blenders were very choosy and internal buyers were selective along with the upcountry buyers. BUYING PATTERN: - The major blenders off take was 57.10% of the total CTC leaf sold.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Broken	178-211	142-158	128-138	123-127	119-122
Medium Broken	213-282	143-162	133-142	127-136	120-126
Smaller Broken	261-287	152-181	136-141	128-138	120-127
Fannings	231-262	NQ	139-155	129-139	121-128

SILIGURI SALE 18 HELD ON 16<sup>TH</sup> APRIL, 2025

Fair demand for Estate marks at irregularly easier levels following quality. The remainder met with better enquiry & were irregular around last. Internal & Blenders- Main stay.

Quotations (USC/KG)	Broken(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	296-373	296-362	273-332
Medium/ Better Medium	202-285	202-285	202-261
Common / BLF	136-190	136-190	142-190

MOMBASA SALE 17 – 28<sup>th</sup> & 29<sup>TH</sup> APRIL, 2025

There was fair general demand at irregular rates for the 197,697 packages (13,508,465.00 kilos) available in the market with 41.70% unsold.

CTC QUOTATIONS	BP1 – (USC/kg)	PF1 – (USC/kg)	PD – (USC/kg)	D1 – (USC/kg)
Best	220 – 322	292 – 449	250 – 332	237 – 352
Good	230 – 285	286– 350	230 – 285	260 – 305
Good Medium	220 – 280	225 – 313	226 – 258	231 – 306
Medium (KTDA)	120 – 159	135 – 263	123 – 225	135 – 234
Medium (Plantations)	140 – 182	136 – 171	155 – 240	170 – 192
Lower Medium	120 – 157	108 – 147	120 – 180	114 – 152
Plainer	090 – 122	080 – 126	080 – 136	108 – 136